

Niranjan Waghmare

Niranjan Waghmare is a Managing Director at Vertois Pune, Maharashtra, India business leadership, P&L management, strategy, sales, ensuring high client satisfaction, large account management, global service delivery, operations management, talent management and general management.

Niranjan Waghmare is all-round business leader, consultant and client advisor with over 25 years of experience working in UK, EMEA, and India markets.

Proven track record in business leadership, P&L management, strategy, sales, ensuring high client satisfaction, large account management, global service delivery, operations management, talent management and general management.

Worked in Consulting and IT Services sectors prior to founding Vertois.

Exposure to various industry domains - oil & gas, airline, logistics, banking, financial services & insurance, manufacturing, industrial goods, telecom, retail, hospitality and education.

Specialties:

Leading from the front, strategy, P&L management, pre-sales, consultative sales, team motivation and growth, coaching, mentoring, high client satisfaction, conflict management, troubleshooting and reliability.